



2025



549 7th Ave N

FULL REDEVELOPMENT OF 1966-VINTAGE HOME INTO LUXURY 5,000 SF, 5-BEDROOM HOME IN PRIME OLDE NAPLES, FLORIDA – WALK FROM BEACH

15.0%

Preferred Return

20.2%

Net IRR¹

1.4x

Net Multiple¹

\$2.7M

Cash Equity Raise

\$9.4M

Total Project Cost

1. Net Returns to New Cash
Investor Equity Based on a
\$11.795M Sale Value

Executive Summary

Transaction Background

- LBCAV Capital (the “Sponsor” / “we”) acquired 549 7th Ave N in December 2024 for \$3.60M (\$3.75M appraisal), secured \$2.7M financing and contributed \$1.1M equity at close (\$3.8M including costs). Through carry cost coverage, the Sponsor projects to accumulate \$1.2M of total deal equity by development start.

The Opportunity

- The asset currently sits on 0.28 acres of prime Olde Naples property, comprising 2,064 SF of Gross Living Area with 3 bedrooms and 2 bathrooms. The property is walking distance (3 blocks) to the beach and the new Four Seasons Resort, with unobstructed North Lake views.
- The limited Olde Naples inventory and 1966 vintage of the existing structure present a compelling opportunity for redevelopment.

Development Vision

- We plan to demolish the existing structure, replacing it with a new construction 5,000 SF luxury residence with 5 Bedrooms and top of market finishes. The exact construction plans will be finalized after the Sponsor has formally engaged a development partner. We have indicative pricing from multiple developers (including several with fixed pricing guarantees upon formal engagement) and plan to identify our development partner ASAP, prior to beginning construction by an outside date of December 2025.
- We project Total Project Uses of \$9.38M (\$1,877 PSF), split between (i) \$5.54M of Development & Financing Costs, and (ii) \$3.84M of existing home value (\$1.16M equity basis + \$2.68M existing loan).
- We already own the property and are prepared to initiate this development process pending the selection of our development partner, securing our funds, and replacing the existing loan with new equity and a new construction loan.
- For investors, the recent Naples post-pandemic pricing reset offers a strategic entry point into one of the country’s most desirable luxury markets, with long-term fundamentals, including tax advantages, limited coastal land, and affluent demand—still firmly in place.

What to Expect

- To our New Cash Equity Investors, we project a **20.2% Net LIRR** and **1.4x Net LMoC** over our **28-month hold period**, assuming **\$3.84M of initial equity** (\$1.16M Sponsor Roll-In / \$2.68M Investor Equity) and \$6.26M of Construction Loan proceeds at a 8.00% FXD I/O Interest Rate at 70.0% LTC on a total collateral of \$8.94M (\$5.54M Dev & Financing Costs + \$3.4M Residual Land Value), exiting **fully furnished** at \$11.795M Total / \$2,359 PSF (see subsequent pages for comps) with potential to exit up to \$12.5M / \$2,500 PSF based on optimistic outlook on market and sold comps from 2024.
- Our waterfall currently contemplates the following: All investors will receive a **15% IRR preferred return** on their investment. Following the 20% IRR preferred return, the development partner (to be selected) will earn a 30% profit share. This waterfall structure is subject to change depending on our preferred development partner.



A detailed map of downtown Naples, Florida. The map shows a grid of streets including 1st through 12th Avenues North and South, and various streets like Yucca Rd, S Golf Dr, N Lake Dr, Palm Cir W, and Palm Cir E. Key landmarks are marked with icons and labels: Land Rover Naples (blue car icon), NCH Downtown Baker Hospital (red 'H' icon), Wynn's Market (blue shopping cart icon), LAVENDER Cafe & Bistro (orange fork and knife icon), Baker Park (green tree icon), and the REDEVELOPMENT AREA. The Naples Airport is shown on the right side of the map. A green star with a red arrow pointing to it is located near the intersection of 7th Ave N and Bougainvillea Rd. Other labels include 'COQUINA SANDS', 'LAKE PARK', 'Gordon River Apartments', 'Avis Car Rental', and 'Naples Airport viewing area'. The map also shows water bodies like Rock Creek and the Gulf of Mexico to the west.

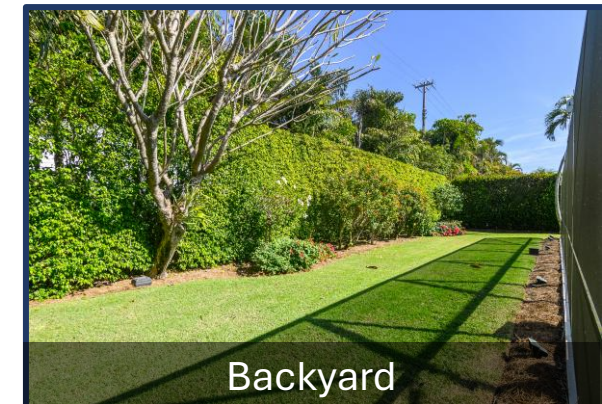
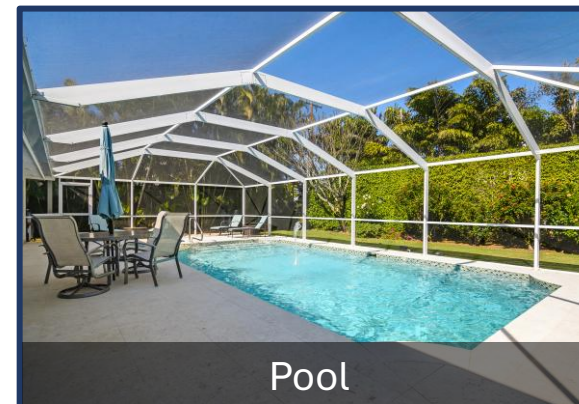
Naples Luxury Housing Cycle & Outlook

FOR INVESTORS, THIS RESET OFFERS A STRATEGIC ENTRY POINT INTO ONE OF THE COUNTRY'S MOST DESIRABLE LUXURY MARKETS, WITH LONG-TERM FUNDAMENTALS, INCLUDING TAX ADVANTAGES, LIMITED COASTAL LAND, AND AFFLUENT DEMAND—STILL FIRMLY IN PLACE.

- Naples, FL experienced a sharp real estate boom in the early 2000s, with home values rising over 10% annually and peaking in 2006 as median single-family prices approached \$600K.
- Following the 2008 financial crisis, prices fell by over 60%, creating significant value gaps.
- The market began a strong recovery around 2012, accelerating dramatically during the 2020–2022 pandemic surge, driven by migration, lifestyle demand, and low interest rates, culminating in a 49% year-over-year price increase in 2022.
- Since then, the market has corrected: inventory levels have increased over 400%, price growth has flattened, and days on market have risen.

Home Value Growth (YOY)

The year-over-year growth rate in the area's typical Home Value according to the Zillow Home Value Index ('ZHVI')



Naples Luxury Housing Cycle & Outlook (Cont'd)

2026-28 Market Outlook

- Between 2026 and 2028, we estimate Naples will be poised for a renewed growth phase as buyer confidence rebounds and inventory normalizes.
- For investors targeting teardown-and-build opportunities, this period will offer a strategic window: we project demand for new, high-end single-family homes in prime locations (especially near the beach or walkable areas like Olde Naples) will rise as affluent buyers continue migrating from high-tax, high-density markets.
- With limited land supply and aging housing stock, we forecast newly built homes with modern design, hurricane-rated construction, and luxury finishes will command premium pricing and faster absorption, positioning investors for strong resale margins by late decade.

Unrivaled Olde Naples Lifestyle

- Situated in the prestigious enclave of Olde Naples, this exceptional property location offers unrivaled access just moments from the pristine white sand beaches of the Gulf and the world-renowned 5th Avenue South.
- Future homebuyers will indulge in a lifestyle of sophistication and ease, upscale shopping, fine dining, and vibrant cultural venues all within walking distance, fueling premium demand for this address.
- This is the epitome of Naples luxury living, where coastal charm meets urban elegance.

Four Seasons Catalyst (Opening Late 2025)

- The resort's world-class amenities—fine dining, spa services, and curated beachfront experiences—are expected to bring a new level of luxury to the area.
- In addition, we anticipate improved infrastructure, elevated retail, and global brand recognition will further position Olde Naples as one of the most sought-after coastal markets in the country, creating a premium environment for new construction and resale opportunities.



*Image of Subject Property



Sources & Uses			
Total Uses	\$	PSF	%
Existing Home + Land	\$3,842,473	\$768	40.9%
<i>In-Place Equity</i>	1,161,223	232	12.4%
<i>In-Place Loan to Paydown</i>	2,681,250	536	28.6%
Total Hard, Soft, & Financing Costs	5,541,827	1,108	59.1%
<i>Construction Cost</i>	4,125,000	825	44.0%
<i>Construction Furniture Costs</i>	425,000	85	4.5%
<i>Construction Soft Costs</i>	200,000	40	2.1%
<i>Construction Financing Costs</i>	62,593	13	0.7%
<i>Construction Interest Reserve</i>	522,984	105	5.6%
<i>Construction Contingency</i>	–	–	–
<i>Construction Developer Fee</i>	206,250	41	2.2%
Total Uses	\$9,384,300	\$1,877	100.0%
Total Sources	\$	PSF	%
Total Equity	\$3,843,771	\$769	41.0%
<i>Sponsor Equity (30.2% of equity)</i>	1,161,223	232	12.4%
<i>New Cash Equity Investors (69.8% of equity)</i>	2,682,548	537	28.6%
<i>Pref-Only Equity (0.0% of equity)</i>	–	–	–
<i>Developer Equity (0.0% of equity)</i>	–	–	–
Dividend to Equity at Const. Loan Issuance	(718,750)	(144)	(7.7%)
Construction Loan	6,259,279	1,252	66.7%
Total Sources	\$9,384,300	\$1,877	100.0%
New Cash Equity Returns at Various Sizes	\$100,000	\$500,000	Entire Offer
Contributions	\$100,000	\$500,000	\$2,682,548
Net Distributions	\$142,558	\$712,790	\$3,824,185
Net Profit	\$42,558	\$212,790	\$1,141,637
Net Multiple	1.4x	1.4x	1.4x
Net IRR	20.2%	20.2%	20.2%

Cash Flows (\$0.0M Exit Value)	Total	Dec '25	Dec '26	Dec '27	Dec '28
Assume In-Place Home	(\$3,842,473)	(\$3,842,473)	–	–	–
Construction Soft Costs	(200,000)	–	(200,000)	–	–
Construction Hard Costs	(4,125,000)	–	(916,667)	(2,750,000)	(458,333)
Construction Furniture Costs	(425,000)	–	–	–	(425,000)
Construction Contingency Costs	–	–	–	–	–
Construction Developer Fee	(206,250)	–	(45,833)	(137,500)	(22,917)
Sale Value	11,795,000	–	–	–	11,795,000
Broker Comission	(471,800)	–	–	–	(471,800)
Cost of Sale	(105,000)	–	–	–	(105,000)
Total Unlevered Cash Flow	\$2,419,477	(\$3,842,473)	(\$1,162,500)	(\$2,887,500)	\$10,311,950
Assume In-Place Loan	\$2,681,250	\$2,681,250	–	–	–
Pay Down In-Place Loan	(2,681,250)	(2,681,250)	–	–	–
Construction Loan Draws	6,259,279	–	2,465,529	2,887,500	906,250
Construction Loan Financing Costs	(62,593)	–	(62,593)	–	–
Fund Construction Loan Interest Reserve	(522,984)	–	(522,984)	–	–
Construction Loan Interest	(522,984)	–	(105,160)	(303,117)	(114,706)
Construction Loan Draw from Interest Reserve	522,984	–	105,160	303,117	114,706
Construction Loan Paydown	(6,259,279)	–	–	–	(6,259,279)
Total Levered Cash Flow	\$1,833,900	(\$3,842,473)	\$717,452	–	\$4,958,921
Investor Returns at \$100,000 investment	Total	Dec '25	Dec '26	Dec '27	Dec '28
Contributions	(\$100,000)	(\$99,952)	(\$48)	–	–
Distributions	142,558	–	18,665	–	123,893
Profit	\$42,558	(\$99,952)	\$18,617	–	\$123,893
Investor Returns at \$500,000 investment	Total	Dec '25	Dec '26	Dec '27	Dec '28
Contributions	(\$500,000)	(\$499,758)	(\$242)	–	–
Distributions	712,790	–	93,327	–	619,463
Profit	\$212,790	(\$499,758)	\$93,085	–	\$619,463
Investor Returns at \$2,682,548 investment	Total	Dec '25	Dec '26	Dec '27	Dec '28
Contributions	(\$2,682,548)	(\$2,681,250)	(\$1,298)	–	–
Distributions	3,824,185	–	500,706	–	3,323,479
Profit	\$1,141,637	(\$2,681,250)	\$499,408	–	\$3,323,479
Note: The waterfall and net returns are subject to change pending selection of our development partner					

General	
Building SF	5,000
Analysis Start Date	Feb '26
Exit Date	Mar '28
Hold Period	24
Construction Loan Detail	
Total Dev + Financing Costs	\$5,541,827
Residual Land Value	3,400,000
Total Const. Loan Collateral	\$8,941,827
LTC %	70.0%
Loan Proceeds	\$6,259,279
Origination Fee %	1.0%
Construction Loan FXD Rate	8.00%
LTC	70.0%

Sales Comparables



SHOWN BELOW, OUR BASE CASE PROJECTED FULLY-FURNISHED EXIT VALUE (\$11.795M / \$2,359 PSF) IS PRICED AT THE LOWER END OF THE SALES COMPS (\$2,274 PSF WHEN REMOVING THE VALUE OF THE FURNITURE), WHEREAS OUR UPSIDE VALUE (\$12.5M / \$2,500 PSF) IS STILL WITHIN THE BOUNDS OF THE HISTORICAL SALES COMPS

#	Property	Address	Date Sold	Bds	Bas	Livable Area SF	Sales Price	Price Per SF	Lot Size (acres)	Dist. from Subject (mi.)
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As-Is (Before Development) - Subject Property Valuation vs. Historical Sales Comps

Sales Comparables for As-Is Property - Total / Wtd Avg							2,043	\$3,566,667	\$1,746	0.25
1.1	Comp #1.1	788 Broad Ct S	Feb '24	3	3	2,760	\$4,400,000	\$1,594	0.22	0.26
1.2	Comp #1.2	540 7th St N	Active	3	2	1,774	\$2,800,000	\$1,578	0.18	0.28
1.3	Comp #1.3	411 Palm Cir E	Feb '24	3	2	2,142	\$5,000,000	\$2,334	0.36	0.32
1.4	Comp #1.4	430 2nd Ave N	Sep '24	2	2	2,312	\$3,600,000	\$1,557	0.23	0.53
1.5	Comp #1.5	725 Central Ave	Apr '24	3	2	1,300	\$2,650,000	\$2,038	0.18	0.65
1.6	Comp #1.6	549 Neapolitan Way	Aug '24	4	3	1,968	\$2,950,000	\$1,499	0.30	3.27

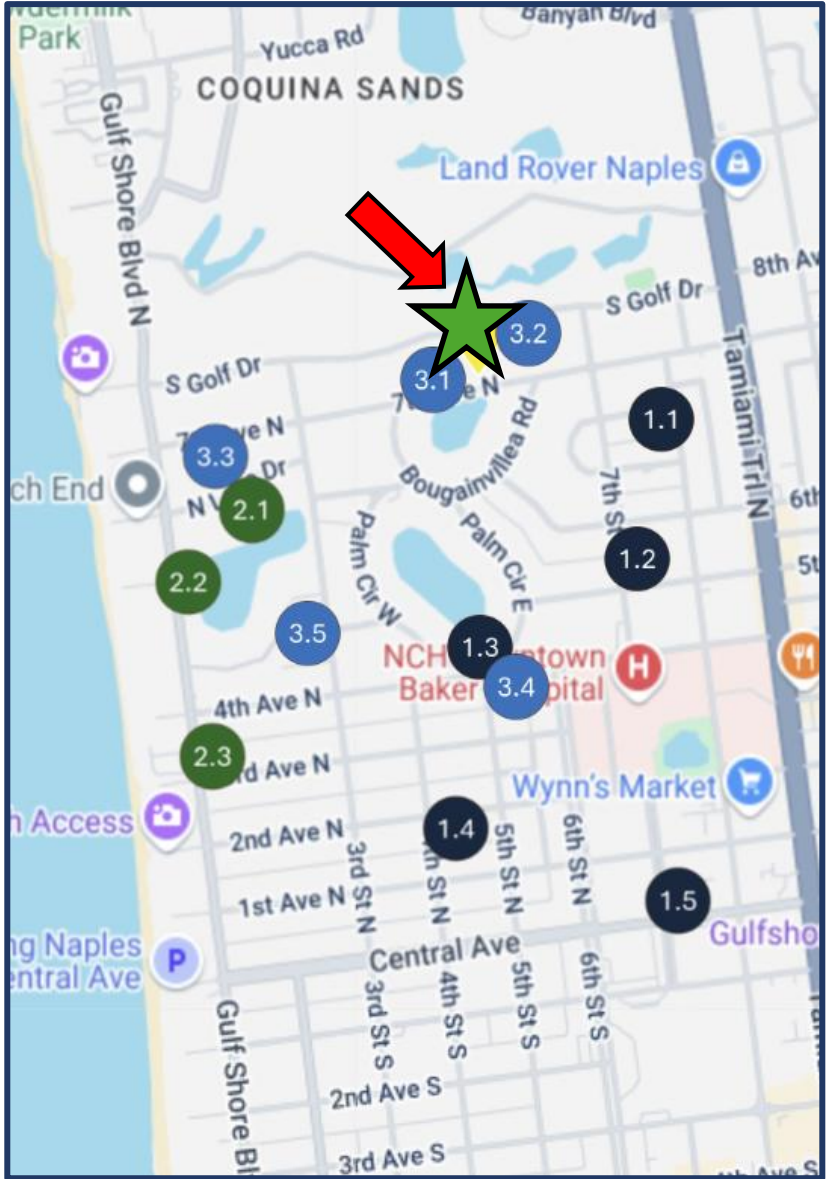
Subject Propert	549 7th Ave N	Dec '24	3	2	2,064	\$3,842,473	\$1,862	0.28	-	
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Projected Exit (Post-Development) - Subject Property Valuation & Development Basis vs. (A) Sales Comps & (B) Active Listing Com

(A) Sales Comps - Total / Wtd Avg							6,011	\$14,491,667	\$2,411	0.41
2.1	Comp #2.1	210 N Lake Dr	Jun '24	6	9	8,093	\$16,000,000	\$1,977	0.58	0.30
2.2	Comp #2.2	590 Gulf Shore Blvd N	Jan '24	4	5	4,478	\$13,000,000	\$2,903	0.32	0.41
2.3	Comp #2.3	121 3rd Ave N	Mar '24	4	6	5,462	\$14,475,000	\$2,650	0.34	0.54

(B) Active Listing Comps - Total / Wtd Avg							5,963	\$14,948,800	\$2,507	0.37
3.1	Comp #3.1	501 7th Ave N	Active	5	6	5,449	\$12,900,000	\$2,367	0.29	0.05
3.2	Comp #3.2	626 S Golf Drive	Active	6	7	6,255	\$12,995,000	\$2,078	0.37	0.07
3.3	Comp #3.3	190 7th Avenue N	Active	5	7	6,409	\$17,900,000	\$2,793	0.35	0.32
3.4	Comp #3.4	540 4th Avenue N	Active	5	6	6,219	\$12,950,000	\$2,082	0.34	0.35
3.5	Comp #3.5	477 3rd Street N	Active	4	5	5,483	\$17,999,000	\$3,283	0.51	0.36

Projected Exit - '549 7th Ave N	TBD	5	TBD	5,000	\$11,500,000	\$2,300	0.28	-	
Base Case - Furn 549 7th Ave N	TBD	5	TBD	5,000	\$11,795,000	\$2,359	0.28	-	
Base Case - Hom 549 7th Ave N	TBD	5	TBD	5,000	\$11,370,000	\$2,274	0.28	-	
Base Case - Furn 549 7th Ave N	TBD	5	TBD	5,000	\$425,000	\$85	0.28	-	
Projected Exit - '549 7th Ave N	TBD	5	TBD	5,000	\$12,500,000	\$2,500	0.28	-	
Total Project Costs				5,000	\$9,384,300	\$1,877			



As-Is (Before Development) Subject Property – Historical Sales Comparables



Exterior



As-Is (Before Development) Subject Property – Historical Sales Comparables (cont'd)



Interior



Projected Exit (Post-Development) – Historical Sales Comparables



Exterior



Interior



Projected Exit (Post-Development) – Active Listing Comparables



Exterior



Projected Exit (Post-Development) – Active Listing Comparables (cont'd)



Interior



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